## TRACK RECORD OF THE PUBLIC ISSUES MANAGED BY THE MERCHANT BANKER IN THE LAST 3 FINANCIAL YEARS

Name of the Issue:

#### **Tarsons Products Limited**

IPO

1. Type of Issue (IPO/FPO)

2. Issue Size (Rs. Cr) INR 1023.474 Cr

3. Grade of issue along with name of the rating agency

NA NA

**Grade** NA

4. Subscription Level (Number of times)

The Offer was subscribed 76.39 times (excluding the Anchor Investor Portion and after removing multiple and duplicate bids and technical rejection cases) \*

#### 5. QIB Holding (as a % of outstanding capital) as disclosed to stock exchanges

| Particulars   | Percentage |
|---|------------|
| (i) allotment in the issue  | 14.49*     |
| (ii) at the end of the 1st Quarter immediately after the listing of the issue^^ | 15.66      |
| (iii) at the end of 1st FY (March 31, 2022) <sup>^*</sup>                       | 16.88      |
| (iv) at the end of 2nd FY (March 31, 2023)#                                     | 17.60      |
| (v) at the end of 3rd FY (March 31, 2024) <sup>^</sup>                          | 8.34       |

<sup>(\*)</sup> As a % of total post issue paid up capital as per Prospectus dated November 18, 2021

#### 6. Financials of the issuer (as per the annual financial results submitted to stock exchanges)

Consolidated (Rs in Crores)

| Parameters                | 1st FY (March 31, 2022)** 2nd FY (March 31, 2023)# |        | 3rd FY (March 31, 2024)* |
|---------------------------|--|--------|--------------------------|
| Income from operations    | 300.79   | 283.24 | 296.39                   |
| Net Profit for the period | 100.66   | 80.71  | 42.64                    |

<sup>\*</sup>Source - Minutes of Basis of Allotment dated November 23, 2021

<sup>^</sup> Shareholding Pattern filed with Stock Exchange for the quarter ended December 31, 2021

<sup>^\*</sup> Shareholding Pattern filed with Stock Exchange for the quarter ended March 31, 2022

<sup>#</sup> Shareholding Pattern filed with Stock Exchange for the quarter ended March 31, 2023

<sup>^</sup> Shareholding Pattern filed with Stock Exchange for the quarter ended March 31, 2024

| Paid-up equity share capital            | 10.64  | 10.64  | 10.64  |
|---|--------|--------|--------|
| Reserves excluding revaluation reserves | 479.18 | 558.66 | 602.22 |

<sup>\*\*</sup> Source: Financial Statements as submitted to the Stock Exchange for the financial year ended March 31, 2022 # Source: Financial Statements as submitted to the Stock Exchange for the financial year ended March 31, 2023

#### 7. Trading Status in the scrip of the issuer

Company's Equity Shares are listed on both the BSE Limited and the National Stock Exchange of India Limited.

| Particulars                                 | Status            |
|---|-------------------|
| (i) at the end of 1st FY (March 31, 2022)   | Frequently Traded |
| (ii) at the end of 2nd FY (March 31, 2023)  | Frequently Traded |
| (iii) at the end of 3rd FY (March 31, 2024) | Frequently Traded |

Source: Stock Exchange.

#### 8. Change in Directors of issuer from the disclosures in the offer document

| Particulars                                  | Name of the Director | Appointed / Resigned |
|--|----------------------|----------------------|
| (i) at the end of 1st FY (March 31, 2022)    | None                 | None                 |
| (ii) at the end of 2nd FY (March 31, 2023)   | None                 | None                 |
| (iii) at the end of 3rd FY (March 31, 2024)* | None                 | None                 |

#### 9. Status of implementation of project/ commencement of commercial production

(i) As disclosed in the offer document: NA

(ii) Actual implementation: NA

(iii) Reasons for delay in implementation, if any: NA

#### 10. Status of utilization of issue proceeds

#### (i) As disclosed in the offer document:

|             |                 |              |     |           |            | Ks.   | ın mi   | uuon |
|-------------|-----------------|--------------|-----|-----------|------------|-------|---------|------|
| Particulars | Total estimated | Amount to    | be  | Estimated | deployment | of    | the     | Net  |
|             | cost            | funded from  | the | Proceeds  |            |       |         |      |
|             |                 | Net Proceeds |     |           |            |       |         |      |
|             |                 |              |     | Fiscal 20 | 22         | Fisco | al 202. | 3    |

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<sup>\*</sup> Source: Financial Statements as submitted to the Stock Exchange for the financial year ended March 31, 2024

| Repayment/prepayment     | -      | 785.40   | 785.40 | -      |
|--------------------------|--------|----------|--------|--------|
| of certain borrowings of |        |          |        |        |
| our Company              |        |          |        |        |
| Funding capital          | 827.02 | 620.00   | 120.00 | 500.00 |
| expenditure for the      |        |          |        |        |
| Proposed Expansion       |        |          |        |        |
| General corporate        | -      | 16.21    | 16.21  |        |
| purposes                 |        |          |        |        |
| Total                    | 827.02 | 1,421.61 | 921.61 | 500.00 |

#### (ii) Actual utilization:

(Rs. in Crores)

| Item Head   | Amount as proposed                                | Amount utilize                 | Total unutilized Amount * |                           |     |
|---|---|--------------------------------|---------------------------|---------------------------|-----|
|   | in Offer<br>Document                              | As at Beginning of the quarter | During the quarter        | At the end of the quarter |     |
| Repayment/prepayment of certain borrowings of our Company | 78.54   | 78.54                          | -                         | 78.54                     | NIL |
| Funding capital expenditure for the Proposed Expansion    | 62.00   | 46.15                          | 15.85                     | 62.00                     | NIL |
| General corporate purposes                                | 2.047   | 2.047                          | -                         | 2.047                     | NIL |
| Offer related expenses in relation to the Fresh issue     | #7.114<br>(Revised<br>from Rs.<br>7.473<br>crores | 7.114                          | -                         | 7.114                     | NIL |

Source: Monitoring Agency Report dated May 13, 2024 for the quarter ended on March 31, 2024...

#### (iii) Reasons for deviation, if any: NA.

#### 11. Comments of monitoring agency, if applicable

| (a) Comments on use of funds   |    |
|--|----|
| (b) Comments on deviation, if any, in the use of proceeds of the issue from the objects stated in the offer document | NA |
| (c) Any other reservations expressed by the monitoring agency about the end use of funds                             |    |

#### 12. Pricing Data

Issue Price (Rs.):662.00Designated Stock Exchange:BSE

**Listing Date:** November 26, 2021

| Price peremeters                                      | At close of At close of South Sisting day (i.e. calendar |                              | At close of<br>90th<br>calendar | As at the end of 1st FY after the listing of the issue (March 31, 2022) |                            |                        |  |
|---|--|------------------------------|---------------------------------|---|----------------------------|------------------------|--|
| Price parameters                                      | November 26,<br>2021 )                                   | day from<br>listing<br>day** | day from<br>listing day         | Closing price   | High<br>(during<br>the FY) | Low (during<br>the FY) |  |
| Market Price on<br>Designated Stock<br>Exchange (BSE) | 840.00   | 634.45                       | 632.45                          | 704.2   | 928.65                     | 570                    |  |
| BSE SENSEX  | 57,107.15  | 57124.31                     | 57232.06                        | 58568.51  | 62245.43                   | 47204.5                |  |
| Sectoral Index  | NA   | NA                           | NA                              | NA  | NA                         | NA                     |  |

|   | li            | As at the end of 2nd FY after the listing of the issue (March 31, 2023) |                           |                  | As at the end of 3rd FY after the listing of<br>the issue<br>(March 31, 2024) |                        |  |
|---|---------------|---|---------------------------|------------------|---|------------------------|--|
| Price parameters                                      | Closing price | High<br>(during the<br>FY)  | Low<br>(during<br>the FY) | Closing<br>price | High (during<br>the FY)   | Low (during<br>the FY) |  |
| Market Price on<br>Designated Stock<br>Exchange (BSE) | 532.75        | 914.35  | 501.5                     | 394.05           | 646.35  | 390.45                 |  |
| BSE SENSEX  | 58991.52      | 63583.07  | 50921.22                  | 73651.35         | 74245.17  | 58793.08               |  |
| Sectoral Index  | NA            | NA  | NA                        | NA               | NA  | NA                     |  |

Source: BSE website

# 13. Basis for Issue Price (Source of accounting ratios of peer group and industry average may be indicated; Source of the accounting ratios may generally be the same, however in case of different sources, reasons for the same may be indicated)

| Accounting ratio |                             | As disclosed in the offer document <sup>(1)</sup> | At the end of 1st FY (March 31, 2022) (3) | At the end of 2nd FY<br>(March 31, 2023) <sup>(4)</sup> | At the end of 3rd<br>FY (March 31,<br>2024) <sup>(5)</sup> |
|------------------|-----------------------------|---|---|---|--|
|                  | Issuer:                     |   |   |   |  |
|                  | Consolidated (Basic)        | 13.43   | 19.46                                     | 15.17   | 8.01   |
| EPS              | Consolidated (Diluted)      | 13.43   | 19.46                                     | 15.17   | 8.01   |
|                  | Peer Group <sup>(3)</sup> : | NA  |   |   |  |
|                  | Industry Avg:               | NA  | N.A                                       | N.A   | N.A  |

<sup>\*\*</sup>Since the 30<sup>th</sup> Calendar day is a holiday, the previous trading day has been considered.

| P/E      | Issuer:                     |       |       |        |        |
|----------|-----------------------------|-------|-------|--------|--------|
|          | Consolidated (Basic)        | 49.29 | 36.19 | 35.12  | 49.19  |
|          | Consolidated (Diluted)      | 49.29 | 36.19 | 35.12  | 49.19  |
|          | Peer Group <sup>(2)</sup> : | NA    | N.A   | N.A    | N.A    |
|          | Industry Composite:         | NA    | N.A   | N.A    | N.A    |
| RoNW (%) | Issuer:                     |       |       | -      |        |
|          | Consolidated                | 28.19 | 20.55 | 14.18  | 6.96   |
|          | Peer Group <sup>(3)</sup> : | NA    | N.A   | N.A    | N.A    |
|          | Industry Composite:         | NA    | N.A   | N.A    | N.A    |
| NAV      | Issuer:                     | -     |       | -      |        |
|          | Consolidated                | 47.65 | 92.07 | 107.01 | 115.19 |
|          | Peer Group <sup>(3)</sup> : | NA    | N.A   | N.A    | N.A    |
|          | Industry Avg:               | NA    | N.A   | N.A    | N.A    |

#### Notes:

- (1) Prospectus dated November 18, 2021
- (2) There are no listed companies in India that engage in a business similar to that of the Company. Accordingly, it is not possible to provide an industry comparison in relation to the Company
- (3) Financial Statements as submitted to the Stock Exchange for the financial year ended March 31, 2022
- (4) Financial Statements as submitted to the Stock Exchange for the financial year ended March 31, 2023.
- (5) Financial Statements as submitted to the Stock Exchange for the financial year ended March 31, 2024

#### Other notes

Pursuant to a resolution passed by our Board on June 14, 2021, and a resolution passed by our Shareholders in the EGM held on June 16, 2021, the Company has sub-divided its authorised share capital, such that 20,000,000 equity shares of  $\stackrel{?}{\sim}10$  each aggregating to  $\stackrel{?}{\sim}200,000,000$  were sub-divided and reclassified as 10,0000,000 Equity Shares of  $\stackrel{?}{\sim}2$  each aggregating to  $\stackrel{?}{\sim}200,000,000$ . Therefore, the cumulative number of issued, subscribed and paid-up Equity Shares, pursuant to sub-division was increased from 192,228 equity shares of  $\stackrel{?}{\sim}10$  each to 961,140 Equity Shares of  $\stackrel{?}{\sim}2$  each. Stock split of shares are retrospectively considered for the computation of EPS in accordance with Ind AS 33 for the period mentioned above

The Board of Directors of the Company pursuant to a resolution dated June 14, 2021, and the shareholders pursuant to special resolution dated June 16, 2021 have approved the issuance of 52 bonus shares of face value  $\stackrel{?}{=}$  2 each for every one existing fully paid up equity share of face value  $\stackrel{?}{=}$  2 each and accordingly bonus shares were issued and allotted. Bonus

shares are retrospectively considered for the computation of EPS in accordance with Ind AS 33 for the period mentioned above

### 14. Any other material information

|   | Date             |                            |                                  |  |
|---|------------------|----------------------------|----------------------------------|--|
| The Company has informatendered his resignation Company w.e.f. January                | January 11, 2022 |                            |                                  |  |
| The Company has inform<br>Agarwal (Membership N<br>from 7th February, 2022            | February 7, 2022 |                            |                                  |  |
| The Company has inform<br>CARE Ratings Limited ha                                     | March 29, 2022   |                            |                                  |  |
| Facilities  | Existing rating  | Revised Rating             | Rating Action                    |  |
| Long Term Bank<br>Facilities  | -                | CARE A+ Stable             | Assigned                         |  |
| Long Term Bank<br>Facilities  | CARE A Stable    | CARE A+ Stable             | Upgraded                         |  |
| Short Term Bank<br>Facilities   | -                | CARE A1                    | Assigned                         |  |
| The Company has informunderstanding (MOU) Government of India (B Company at Amta, How | June 14, 2022    |                            |                                  |  |
| The Company has information CARE Ratings Limited has                                  | November 7, 2022 |                            |                                  |  |
| Facilities  | Existing rating  | Revised Rating             | Rating Action                    |  |
| Long Term Bank<br>Facilities  | -                | CARE A+ Stable             | Assigned                         |  |
| Long Term Bank<br>Facilities  | CARE A+ Stable   | CARE A+ Stable             | Reaffirmed                       |  |
| Long Term/Short Term<br>Bank Facilities   | -                | CARE A+ Stable/CARE<br>A1+ | Assigned                         |  |
| Short Term Bank<br>Facilities   |                  | CARE A1+                   | Assigned                         |  |
| Short Term Bank<br>Facilities   | CARE A1          | CARE A1+                   | Upgraded from CARE<br>A1 (A One) |  |

Source- Stock Exchange Filings